

# International Best Practice in Board Effectiveness

HONG KONG EDITION





### Foreword



From 1 July 2025, under a new Corporate Governance Code Provision, issuers are required to conduct a board performance review at least every 2 years on a 'comply or explain' basis. This is an upgrade from the previous recommended best practice provision.

The Hong Kong Stock Exchange (HKSE) has published a guide which notes that regular board performance reviews are useful in enhancing directors' accountability and providing valuable feedback for improving board effectiveness, maximising strengths and

highlighting areas for further development. Board reviews are expected to be refined each time to focus on progress made in addressing key issues raised in the previous evaluation process.

In April 2024, the Institute issued a guide which honed in on the Hong Kong market dynamics and methodology for evaluations exploring various alternatives, including internal versus external evaluations by reviewers to enhance board effectiveness. While governance professionals will be knowledgeable about board evaluations in general, this joint research is intended to provide them and chairpersons, boards and senior management with practical suggestions on how to enhance board effectiveness.

We are pleased to collaborate with Lintstock on this joint research, drawing data from their latest study involving over 400 directors and board representatives of leading international companies, including interviews with 195 chairs, company secretaries and executives - commissioned by the United Kingdom 'All Party Parliamentary Corporate Governance Group' (APPCGG) - and their experience in facilitating board performance reviews globally over the past twenty years.

Through the report we aim to raise awareness of international best practices and their application in the Hong Kong context. In addition, in the face of the challenging economic and geopolitical environment, the report provides boards with some pressing insights on the value of board effectiveness.

#### Mr David Simmonds FCG HKFCG

Institute President Chief Strategy, Sustainability & Governance Officer CLP Holdings Limited

### **Foreword**



This joint research began its life in March 2024 on a client trip to Hong Kong and Australia. Our client boards were intrigued by our United Kingdom APPCGG research on how the practice of board reviews has developed in the United Kingdom. They gratefully volunteered their perspectives on the differences – and similarities – in their home markets.

As with board reviews themselves, much comes down to a question of nuance. One of the most interesting things about boards is how

each one has its own character, and our clients were intrigued by how their counterparts in other organisations and other countries ran their board reviews and, indeed, their boards.

Keen to share practices across borders, we expanded the inquiry beyond the United Kingdom to include interviews with chairs and company secretaries in Europe, Asia, North America and Australia – tagging study meetings onto our client visits to these geographies since March. Within the United Kingdom, we also sought views from outside the corporate world on how the practice of board reviews should be adapted to support their needs.

It was a privilege for our team at Lintstock to be exposed to so many board leaders across a wide spectrum of organisations, geographies and sectors. In an increasingly volatile world, it was clear that our interviewees had much to say about the challenges they face, but they can take solace in the collective resolve they displayed to lead their businesses through these difficult times.

We hope that this study will help to move the conversation on board governance forward – providing lessons for board reviews and boards alike.

#### **Neil Alderton**

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#### Acknowledgements

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#### Lintstock

Lintstock is an independent advisory firm that specialises in board reviews. Over the past 20 years, they have acted as policy advisor to the United Kingdom APPCGG, carrying out research that explores how board reviews are conducted and regarded, taking the temperature of the sector and outlining current practice.

Their fourth study, recently submitted to the APPCGG, was their most comprehensive to date, drawing on interviews with chairs, company secretaries and executives across four continents and written submissions from over 200 directors and company secretaries.

#### **Survey Participants**

We are grateful to all participants (set out in the Appendix) in the study for their engagement, lending insights into the 'black box' of the boardroom to reflect on how boards can maintain and improve their performance as they grapple with the considerable challenges facing them today.

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## Setting the Stage

In the United Kingdom, corporate boards have been required to review their own performance since 2003, and board evaluations are increasingly being required internationally, including in Hong Kong. This joint research aims to share some international best practices we discerned for board evaluations and, beyond that, for the board's makeup and effectiveness. This report is, therefore, relevant to governance professionals and to chairs, boards, executive and senior management.

The headwinds confronting businesses are only intensifying. Over the past five years, boards have been beset with challenges from all angles: COVID-19 was an existential crisis for humanity, let alone boards and businesses, and the ongoing conflicts in Ukraine and the Middle East, as well as continuing geopolitical volatility and political instability, present boards with a worrying picture.

In this context, our discussions branched out beyond the area of board reviews to encompass board effectiveness in general, the wider environment and how boards can best position themselves for an uncertain future. In a condition of 'permacrisis', board oversight becomes less about supporting their organisation's success than ensuring its survival. For example, in 2023, 40% of respondents in a survey of global CEOs believed that their companies would no longer be economically viable in their current form in ten years' time. The pandemic has also made Directors more conscious of their responsibilities and the consequences of their decisions for employees and the wider society.

Notwithstanding the forbidding backdrop, the results are encouraging. Directors are committed to continuous improvement and appreciate the value that board reviews can add to encourage board development and promote best practices. In responding to the challenging situation in which the business world internationally finds itself, it is incumbent upon boards to push forward and ensure that they discharge optimal oversight, and board review reviewers must conduct exercises that provide optimal insight.

We had the impression from the feedback we received that board reviews are at something of an inflexion point - there is the appetite for innovation in the space, and boards and reviewers alike have an opportunity to take the practice a step forward.

The following are key findings shared under this research report aimed to provide directors, senior management, and governance professionals with thoughts on Hong Kong's board evaluations to explain the needs, create buy-in, and maximise value from board evaluations. Further, we also discuss the strategic directions for the development of boards we have observed from our survey. Hence, our report will be divided into two parts: Part One, on the 'Evolution of the board reviews', and Part Two, on the 'Evolution of boards'.

The Hong Kong Chartered Governance Institute **Lintstock Limited** 

#### Part One: The Evolution of Board Reviews



#### 1.1 Tailoring the Review

- The objective of board reviews is evolving beyond a tick-box compliance exercise that rubber-stamps a board as 'effective'; instead, Chairs use them as a tool to focus seriously on drawing lessons and developing performance
- The purpose of each review should be carefully considered, taking into account the nature of the board and the organisation's circumstances; the timing of external reviews has a material impact, and flexibility is, therefore, valuable
- There is growing sensitivity to the independence of board reviewers, with Directors wishing to avoid those who use the review as an opportunity to 'write their own ticket' for other services
- There is no purely 'technological solution' to delivering an effective board review, as a survey alone adds limited value; good reviewers deliver thoughtful analysis, land difficult messages, and share meaningful benchmarking and insights into best practice



#### 1.2 Cultivating a Culture of Feedback

- Although the willingness to constructively critique boards depends on the local culture, Directors internationally are increasingly open to both giving and receiving feedback, which is partly a generational effect as newer Directors are accustomed to more formal performance reviews from their executive careers
- Addressing a Hong Kong-focused issue based on our international research outcome, whilst family-owned businesses often treat board reviews with suspicion at first, they can become the staunchest advocates of the process once they experience a process that helps them extract maximum value from the Directors around the table



#### 1.3 The Individual vs the Collective

- Today's Directors are more comfortable evaluating and discussing their own individual performance - '360 reviews' are on the rise, and Chairs are increasingly drawn upon to advise and mentor colleagues
- Written surveys and one-to-one interviews are still the most common ways of eliciting input for board reviews, although there is also widespread recognition of the value of meeting observation
- There is an appetite for innovation in the board review space, particularly through the use of technology and psychological techniques

<sup>1.</sup> Executive Summary

<sup>1</sup> Winning today's race while running tomorrow's - PwC's 26th Annual Global CEO Survey (2023)

## 1. Executive Summary continued:

#### B. Part Two: The Evolution of Boards



#### 1.4 The Risk-Reward of Being a Director

- The burden on boards is growing, and Directors are subject to increasing risk and liability – as this is not balanced by greater remuneration, organisations are increasingly reliant on other motivations to attract top-quality directors
- The business environment is an increasing strain on boards, and there is a growing sense that governance and regulatory demands are overly restrictive
- The burden of board service means fewer people are willing to serve as Directors, particularly on public company boards talent is more and more difficult to source



#### 1.5 Generalists vs Specialists

- There has been a significant increase in the demand for subject-matter specialists on boards over the past ten years, but these Directors often struggle to contribute beyond their area of expertise
- More recently, the value of 'generalist' Directors has come to the fore, as their broad business background stands them in good stead to provide meaningful input across the piece and to help boards weather crises when they occur
- Preserving a balance of experience and expertise on a board is becoming more and more difficult; the conversation around diversity needs to develop to ensure that there is sufficient diversity of thought and functional background – and increasingly age – as well as gender and ethnic diversity



#### 1.6 Positioning for the Future

- Boards need to constantly challenge themselves on whether they are the right team to lead their organisation boards may need to refresh themselves more often
- The time dedicated to the board review process is often the highest 'cost', and it
  is incumbent on boards to hold themselves to a higher standard when selecting
  reviewers to ensure that the exercise adds material value
- Board reviewers also have a key role to play in raising the bar established players in the market need to support greater transparency, and there is growing concern with reviewers who only offer a technological solution and/or sell on other services (e.g. recruitment)



#### 2. The Evolution of Board Reviews

- Detailed Discussions

## 2.1 Tailoring the Review

- 'There's no such thing as one-size-fits-all Board Review.'
- Chair

At one level, all boards are the same - collectives of individuals who meet together, receive information and make decisions - but each board is also unique; the distinct skillsets and personalities of each Director on a given board, coupled with the manifold variations between organisations, means that each board review exercise has to be different.

Board reviews are 'both art and science' - 'science' insofar as certain best practices and methodologies are utilised, and 'art' is the creativity of how they are scoped, conducted, and delivered.

Although boards sometimes view their first review as a tick-box compliance exercise, this perception diminishes over time; in fact, keenness to avoid the evaluation turning into 'box-ticking' was a recurring theme. Boards take performance more seriously now and are not just driven to conduct a review with the aim of triumphantly disclosing in the Annual Report that the board is 'effective' – there is also no objective standard on which to base such a judgement. Instead, the board review is an opportunity to derive value and collectively improve, demonstrating that the board takes performance seriously rather than just affirming that it is performing well.

#### 2.1.1 Finding the 'Why'

'Most boards have addressed the basics. The challenge is for the next generation of surveys to really add value. This requires the board to think about what they want to achieve – providers could help with this conversation.'

- Senior Independent Director

Establishing the purpose of the exercise is a key first step in tailoring the review to the board. It is understandable that many boards are just looking for reassurance that they are not doing anything wrong, supported by peer comparison to give them confidence that they are not behind the curve in comparison with the market. Other boards, though, will be seeking specific improvements, for example, in determining their key objectives for the year ahead, and will require a reviewer who is able to orient the enquiry around such topics.

The key project sponsors are well advised to take a step back to determine the purpose of a review – typically, this is determined by the Chair and/or the Company Secretary. It can be useful to conduct a mini workshop at an early stage of the process to help define objectives for the review and set expectations. The reviewer ought to be able help the sponsors in this exercise.

#### 2.12 Making It Specific

'What works on some boards, will not work in others.'

- Company Secretary

Context is everything; it is critical for an exercise to be appropriately scoped to the size, industry and maturity of the company whose board it is assessing – and, indeed, the size and nature of the board itself. The feedback we received stressed the importance of making sure reviewers took the specifics of the company into account – the governance and compliance overlay that might apply for a financial services company dual-listed in Hong Kong and London would not suit a smaller, family-owned property business. There is also a need to be sensitive around resourcing, and ensure that boards with smaller reserves of time and money are not undergoing an unnecessarily elaborate process.

It is also important to consider current circumstances (the business cycle, changes of key personnel, recent or approaching crises) when planning a board review. Tailoring the review to recent events encourages boards to reflect on an experience they underwent as a collective, such as a recent transaction or strategy session. Board reviews should be sensitive to the state of the board at that moment – a high-performing board might appreciate more focus on strategy, for example, whereas others might need more space for articulating concerns.

The timing of each review should also be carefully considered - a board review that coincides with an unexpected CEO transition, for example, is unlikely to be the best use of the Directors' time. Many Chairs told us they would ideally conduct an external review immediately after being appointed to the role, both as a way of fast-tracking their induction and as a means of setting out the lie of the land in terms of key issues, strengths to maintain and weaknesses to address.

What was clear from our feedback was that a 'template' approach will almost invariably be suboptimal – an 'off the peg' survey or uninformed interview questions that make no reference to the particulars of the company will lead to a lack of engagement among the Directors, leading in turn to anodyne findings and a boilerplate report. Board members will respond best to a bespoke experience that invites input on the issues they are dealing with in the boardroom and in the business.

#### 2.13 Selecting the Right Provider

'Boards need to be very careful in who they appoint to get any value out of the process. I have seen some reports which have been basically useless.'

- Non-Executive Director

It takes two to tailor a review, and naturally, a key facet for the project sponsors scoping an evaluation is finding a reviewer who will achieve the objectives set for the exercise. The chosen reviewer will need to be the right fit both for the board and the exercise it plans to undertake – for a board experiencing issues with its dynamics, an individual with a background in managing conflict



who is skilled in creating rapport with the Directors would be helpful, whereas other boards would appreciate a more broad-based business and commercial approach.

One of the greatest sensitivities expressed by Chairs (including in Hong Kong) was the independence of the reviewer and whether they might use the board review as an opportunity to 'write their own ticket' for other services – most commonly recruitment, coaching or other consultancy mandates. Interestingly, this pressure has led to accountancy firms and head-hunters almost entirely withdrawing from the UK market, at least for the largest listed companies. Following the change in the Hong Kong Corporate Governance Code in 2025, it will be interesting to observe how the Hong Kong market for facilitation develops.

Given the confidential nature of the board's work and the importance of cultural fit, it makes sense that personal recommendation and word of mouth were most often identified as the ways in which boards came into contact with their reviewer. The limitations of word-of-mouth are well recognised; however – concern was expressed in some quarters that boards (or Chairs) may be inclined to select reviewers that will give them a favourable write-up. Beyond this, boards are conscious of the need for fresh thinking and keen to cast the net wider, but the difficulty of finding and gaining assurance on a reviewer was remarked on, as there is a high level of variability in the quality of service provision.

More resources that help boards locate and connect with external reviewers would be helpful, such as a central register of reviwers and a dedicated website that enables companies to select a reviewer r that is suitable to them. Initiatives such as The International Register of Board Reviewers are already beginning to supply this need.<sup>2</sup> These initiatives should help to raise the bar but not the drawbridge.

#### 2.14 An Appetite for Innovation

'Someone needs to tear up the rulebook.'

- Company Secretary

The main techniques for reviewing boards – surveys, interviews and meeting observation – are now well established, and given the flourishing of the feedback culture explored in the previous chapter, it is unsurprising that there was an appetite among the participants in our study for innovations that could make the process easier or more efficient, or provide greater insights to boards.

Technology was cited as an interesting avenue for enhancing the collection and analysis of inputs, and it was suggested that the use of Al in collating and synthesising feedback – as well as comparing it with other boards – could bring considerable efficiencies and cost savings. Some boards are already deploying Al to help streamline papers and minute meetings, and there will be sustained interest in how this technology can help boards. Al can only work with the inputs it is given; however, it may be that Directors are less willing to engage with a process they know is being run digitally. The 'human factor' still has a key role to play in assessing board performance, particularly when addressing dynamic issues or delivering difficult messages.

Boards' increasing openness to drilling down into performance issues has led them to draw on a wide range of disciplines in pursuit of maximising their ability to discharge oversight – for example, we know of some boards that have undertaken psychometric testing to increase their understanding of individual preferences and improve overall board cohesion. Perhaps in the future, we will see boards drawing on other high-performance fields, such as sports or the military in order to gain an edge; one might imagine an Al model analysing the sentiment of the discussions in the boardroom. For the present, the arrival of digital board packs has made it possible to identify when Directors read their papers and how much of the pack they have viewed – with embarrassing consequences at times.

While it is clearly positive that boards are devoting focus to improving individual and collective performance, it is key that the effort does not become disproportionate; by definition, Non-Executive Directors have limited time to spend on their roles, and there is a danger of letting the best be the enemy of the good if boards are spending more time on their own performance than on discussing the key issues affecting their organisation, and considering the potential challenges on the horizon.

<sup>2</sup> Lintstock is a founding member of The International Register of Board Reviewers (www.tirbr.com,



## 2.2 Cultivating a Culture of Feedback

'Directors have become more engaged in feedback over the years.'

- Chair

Lintstock, for example, facilitates board reviews across five continents, and we have hugely enjoyed building an understanding of how boardroom cultures vary geographically. The local context undoubtedly influences Directors' willingness to constructively critique the board's performance, though a prominent theme in this study was that boards all over the world are increasingly open to giving and receiving feedback.

Board reviews can be seen as both a symptom and a cause of this development – as Directors recognise the benefits of focusing on their own performance, their engagement with the process grows from year to year. A virtuous circle is being created whereby Directors expect more from the process and are consequently willing to provide more input with greater enthusiasm – encouraging board evaluators to up their game in turn.

#### 2.2.1 Developing Greater Openness

Many Chairs felt that the increased focus on performance partly reflects the impact of a generational shift on boards – younger Directors are more likely to be used to (and appreciative of) regular appraisals of their performance than the retiring generation. The emphasis on continuous improvement is also the result of growing professionalisation, as board roles are taken more seriously now than they were in the past.

The growing spirit of openness and collaboration extends to the solicitation of feedback from constituents beyond the board. Upward reviews, where the performance of the board is assessed by management, are increasingly common and often highlight areas where the board is unaware of a lack of alignment or, indeed is having a positive impact that it had not appreciated – we often find that boards underestimate the value they can bring in areas like talent, for example, whereas an Upward review can in fact shine a light on how helpful board input is in the eyes of management.

#### 2.2.2 Board Reviews under family and SOE ownership

'You care even more when your family's name is above the door'

- Chair

Hong Kong boasts a number of extremely successful family businesses, and it is encouraging that board reviews are seen to add value in this context. Based on our experience of working with family businesses across different continents, these boards are often more suspicious of the process at

first, but once they have experienced how much value can be unlocked through an honest appraisal of board effectiveness, they often become its staunchest advocates, re-engaging us year after year. The family connection means there is a deep-rooted motivation to optimise effectiveness, including inside the boardroom.

Confidence and trust in the reviewer are especially critical in the family-owned context. It is imperative for the reviewer to build trust with key stakeholders from the outset so that board members are comfortable in sharing views openly – and crucially so that the reviewer is able to land messages in a way that resonates with the board and representatives of the family.

#### 2.2.3 Supporting Directors

The growing performance culture in the boardroom brings with it a greater consciousness of areas where Directors may need to develop, and the feedback we received suggested that there is demand for a greater degree of support for boards. Again, this is partly the result of generational turnover, where the former executives coming onto boards expect and are open to coaching. Directors increasingly recognise that their development does not stop at the boardroom door, and in our board review exercises, we regularly identify opportunities for individual or collective training. Often this will consist of updates on technical topics in fast-moving areas like technology or regulation, but there are also skillsets that Directors ought to develop that they will not necessarily have needed in their executive careers.

The drive for greater diversity on boards also has implications for the level of support needed – the level of executive experience required to gain a board seat has reduced, meaning that Directors often require more guidance to reach their full potential as board members. Great strides have been made in increasing the level of diversity in boardrooms over the last 10 years, but more thought needs to be given to how Directors from different backgrounds ought to be inducted, supported and trained. We have heard of new Directors who have initially struggled to contribute but have thrived after some one-to-one guidance from their Chair. Well-directed support from internal and external sources – as well as a supportive environment within the boardroom – can clearly be highly valuable in ensuring that all board members are given a platform to succeed. Without proper support, Directors will not reach their potential – and in our discussions with Chairs, there were sadly quite a few mentions of 'two-tier boards' developing.

#### 2.2.4 Delivering Meaningful Feedback

'I don't feel the review really resulted in any changes or improvements. Are we really that perfect?'

- Non-Executive Director

The growth of a feedback culture is undeniably positive, but it is put to the test at the point at which the feedback is delivered. Being open about performance means being open to negative feedback and its consequences, which can be dramatic in some cases – one board went down from 12 to 8 Directors following the review. To safeguard the board's dynamics and ensure that the focus

on performance is proportionate, the provision of feedback to board members is increasingly structured, with Chairs often called upon to address performance with their board colleagues regularly on a one-to-one basis.

This requires careful handling - in the UK and in parts of Asia, the culture of politeness can make boards shy away from tackling issues related to individual contribution. The skillset of Chairs has needed to evolve to be able to manage performance - one Chair compared their role vis-à-vis the Directors to raising their own children.

In the context of a board review, the reviewer has a key role to play in delivering the feedback, and it is best practice for them to present the results for discussion at a board meeting. The ability to provide clear, actionable feedback and deliver difficult messages is an important skillset; the reviewer must work hard during the exercise to build sufficient trust and rapport that any points for improvement land well.

Boards are highly sensitive to any perception of 'sugarcoating' the findings of board reviews, and board members had misgivings around reviewers who would deliver unduly positive results in the hope that this would lead to being re-engaged the following year. In practice, we find that the opposite is the case – any massaging of the results leads to a loss of confidence in the reviewer, which makes them less likely to be selected for future mandates. Conversely, the willingness to provide candid feedback and advice builds trust, however uncomfortable it is in the short term; we know of reviewers whose reviews have led to the resignation of a Chair, who have subsequently been re-engaged by the same individual to evaluate their next board.

#### 2.2.5 Learning from Others

'[Board Reviews should...] show Boards what good actually looks like.'

- Non-Executive Director

Boards are increasingly aware that there is no such thing as a purely 'technological solution' to an effective board review, and there is understandable frustration with reviewers who see their role as simply facilitating an online survey. A thoughtful set of questions can certainly be the core of an effective review, but the reviewer needs to engage with key stakeholders to tailor the scope, add value through their objective analysis of the results, and skilfully communicate the findings – which may require landing difficult messages with influential stakeholders.

The call for more benchmarking of performance and sharing of best practices was one of the most pronounced themes in the feedback we received. All boards are unique, but they all face similar challenges; one of the principal desired outcomes of an external board review is the confidence that a board is not out of line with its peers, and so there is a growing demand for reviewers to provide their clients with external context.

Reviewers can provide quantitative insight based on data (for example, the Lintstock Index tracks the performance of boards and Committees across over 100 metrics) and qualitative examples of best practices they have seen in the broader market. Sharing common board techniques does not

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always imply a need to adopt these practices, but encourages the board to think more consciously about its processes, culture and focus.

Given the pressure on boards to keep up with their expanding BAU agendas and any challenges that may come over the horizon, there is undoubtedly value in pulling the camera back and considering what good looks like in the round. The confidential nature of board work means that the insights require sensitive handling, but there is certainly a strong appetite among boards for a collaborative sharing of knowledge and experience. There is considerable upside in cultivating a dialogue around improving board performance – and we hope that this study contributes to the conversation.

## 2.3 The Individual vs. the Collective



'Every Director should be reviewed in a meaningful way.'

- Chair

The board is collectively responsible for the oversight of an organisation and ultimately stands or falls on its effectiveness as a body. Nevertheless, the skills, knowledge and contribution of the individual Directors are key determinants of the board's effectiveness. A rigorous evaluation of board performance, therefore requires scrutiny at a collective and an individual level. The toolkit of techniques available to reviewers is expanding as the approaches taken to board evaluation evolve.

#### 2.3.1 Putting Directors in the Spotlight

Exercises focusing on individual performance typically ask the Directors to consider their own impact on the board over the previous year, their relationships with fellow Directors and any development needs, with the results being shared with the Chair and forming the basis of a confidential discussion as part of the follow-up of the review. These exercises need to be carefully managed, and Chairs need to show sensitivity in addressing areas for improvement.

Constructive feedback can be required when a poorly-performing Director awards themselves top marks – there is a need to account for board members' personalities in parsing ratings, and there can be an element of 'honest overconfidence' in some self-assessments. Our research with the 30% Club shows that female Directors are more likely than their male colleagues to think critically about their own performance, which often manifests itself in female Directors awarding themselves lower scores.

Beyond the self-assessment model, the feedback culture explored in the previous chapter is leading to a growing openness among board members to evaluating the individual performance of their colleagues – and to being evaluated themselves. The practice of conducting '360 reviews' is on the rise internationally – it is already established in geographies such as Australia, Canada and Scandinavia. While the results of these reviews are usually shared with the Chair on an anonymous basis rather than circulated around the board as a whole, a constructive attitude is essential to prevent the exercise from becoming a circular firing squad; exercises are often scoped to capture positive learnings as well as points for development, with participants asked for feedback on strengths as well as weaknesses.

Australia provides an interesting case study for boards and reviewers in that skills matrices are at the heart of the board review process rather than consideration of the board's performance as a collective. Clearly, it is crucial to ensure that a board benefits from sufficient experience and expertise to discharge its responsibilities towards the company it oversees, and this study considers the question of board composition further in 'Generalists vs. Specialists' below.

#### 2.3.2 Techniques for Eliciting Input

'The richness of conversations with directors appropriately run by a facilitator about how the board is working and the opportunities for improvement is really important and has in the past surfaced the "elephant in the room" which demonstrates its value.'

- Non-Executive Director

A board review exercise will solicit the opinions of each Director via surveys, individual interviews or a combination of the two. Surveys offer Directors a chance to consider aspects of board and company performance in their own time, with the level of engagement driven by the quality of the experience and the pertinence of the questions asked. They also give reviewers an opportunity to collect qualitative data that they can use to illustrate the board's relative performance in its various areas of responsibility and to benchmark against the performance of peers. A survey-only exercise provides boards with a light-touch and time- and cost-efficient way of taking the temperature of its members, with reviewers organising the thoughts of the board to identify where the consensus is (and where it isn't). A well-facilitated session on the outputs of a survey-led exercise can also add material value.

There was some scepticism about the level of insight provided by surveys among respondents to the study, though interestingly in Asia, a few Chairs reported that some board colleagues are more comfortable sharing recommendations in writing. Responding to a survey gives a Director greater opportunity to precisely articulate statements in their own time, without the pressure associated with finding oneself face-to-face with a third party.

We have a strong belief in the value that can be extracted from a thoughtful set of survey questions, but it is incumbent on reviewers to tailor and tightly scope their surveys to capture Directors' interest and ensure maximum engagement. A 'vanilla' survey with a large number of yes or no questions is unlikely to inspire, especially if the same survey is used in the next year's exercise. Surveys should be succinct but should invite rich feedback by encouraging respondents to comment in writing rather than simply ticking a box.

Director interviews were the most valued input into board reviews among the participants in our study; having an opportunity to discuss the board with an external party is greatly appreciated, and can draw out insights from board members that a survey might not. As with surveys, however, the value of interviews is heavily dependent on the skill of the reviewer in developing a rapport with their interviewee and bottoming out issues, both within individual interviews and across their contact with the board. An unprepared, inflexible or just poor interviewer may torpedo the review in the eyes of Directors even before it is presented.

We have found that interviews can add the most value in conjunction with surveys, as a second phase of inquiry which allows the reviewer to socialise Directors' views with their board colleagues and ensure a well-rounded perspective on points of disagreement. In this context the board members' individual discussions with the reviewer constitute a kind of collective brainstorming by proxy, as they are given an opportunity to respond to one another's viewpoints. Having access to a



Director's survey responses also allows the reviewer to focus the interview on exploring the issues that matter most to the individual Director, making the best use of time for both parties.

For both survey-led and interview-led reviews, there was a strong sense among the study participants that having gathered Directors' contributions, the findings of the review should not simply be a 'regurgitation' of the feedback provided. Given the board's commitment of time and resources to the exercise, it is critical for reviewers to provide insights that justify the investment – not only for their own benefit but also for the standing of the profession as a whole.

#### 2.3.3 Observing the Dynamic

'The consultants need to spend enough face time with their Board clients in order to really see the culture and values of the Board in action.'

- Non-Executive Director

There was widespread recognition of the value of reviewers witnessing the board in action through meeting observation. Boards are increasingly open to allowing reviewers to sit in on meetings, and doing so provides valuable insight into the group's dynamics, time management, focus and level of contribution. The ability to see how the board interacts, engages with management presentations, and drives towards conclusions can put flesh on the bones of insights gained through surveys and interviews. Depending on the timing, reviewers observing the board meeting can also be valuable input into scoping the inquiry based on what they have seen.

In recent years, boards have become more willing to discuss boardroom behaviours, and reviews are seen as an opportunity to check in on this area and evaluate whether there is a need to 'preserve, enhance or fix' their dynamics, in the words of one Company Secretary. There is growing interest in emotional literacy and how to harness this to improve decision-making, as well as ensuring that strong feelings do not negatively impact board performance when they arise. reviewers with strong psychological experience and/or insight, as well as a high EQ, are in demand, especially in cases where there has been conflict or an issue with behaviours.

There were questions among respondents about how representative a reviewer would be able to build up from attending a board meeting, with concerns expressed that Directors' behaviour may be affected by having a 'teacher in the room'. While it is natural for the dynamic to change somewhat when an external party is attending, in practice, we have found that it is rare for Directors to 'perform for the camera' – and in any case, reviewers can triangulate what they see in the meeting with the insights gathered from surveys or interviews.





#### 3. The Evolution of Board

- Detailed Discussions

## 3.1 The Risk-Reward of Being a Director

'It's not a lunch club any more.'

- Chair

The past few years will have been the most testing that many of the current crop of Directors will have experienced in their board tenures. Weathering a series of systemic shocks to the business environment – not least the COVID-19 pandemic and the outbreak of war in Ukraine – as well as ongoing political and economic uncertainty has been a bruising experience for boards, and so it is understandable that our discussions on board reviews developed into reflections on board service in general, against the backdrop of recent challenges.

#### 3.1.1 Burdened Boards

The burden being placed upon boards is growing. There is continual pressure on agendas as more and more areas are placed within the board's remit. ESG, for example, has become a critical area of board oversight but is highly diffuse, covering everything from companies' carbon emissions and tax domiciles to their levels of diversity.

The relentless pressure of BAU items limits scope for reflection or for strategic discussion – and undermines flexibility in the event of an unexpected challenge arising. We know of more than one occasion when a discussion of board review findings at a meeting was dropped because of time pressure, which seems symptomatic of how the extensiveness of board agendas may compromise performance over the longer term.

The inflation of agendas brings with it an upward trend in the size of board packs. The length of the materials provided in advance of meetings is a perennial concern in board reviews, and some boards are given packs of 1000 pages or more ahead of each meeting. These materials are often delivered at or near the last minute to accommodate the latest developments/figures or (a persistent bugbear among Directors) are updated online in ways that are difficult to track.

Combined with the time spent reading and digesting these papers is the time that management spends presenting the same material in meetings, and it is common for boards to emphasise in review exercises that they would like to take more presentations as read and move straight on debating and deciding on proposals. While efforts are being made to lighten the load on Directors – some boards proactively manage their annual calendar to ensure that some meetings (i.e. those outside of the cycle of financial results) consider a lighter and more strategically focused set of materials.

The burden on boards is exacerbated by the highly kinetic environment in which they now exist -

though Non-Executive Directors are only contracted to serve on their board for a given amount of days a year, those boundaries are made much more fluid by the connectivity of the digital environment, meaning that they are instantly contactable and notionally available for an ad hoc online meeting at a moment's notice. This ease of communication has benefits – which were made manifest in the COVID-19 pandemic – but also puts pressure on Non-Executives who have other commitments. The increasing time commitment of Non-Executive roles discourages serving executives from applying, which deprives boards of younger talent and the executives of a valuable development opportunity.

#### 3.1.2 Risk and Reputation - Increasing Liability

'Either trust Boards to properly exercise their fiduciary responsibility to represent stakeholders or continue down the path of increasingly telling Boards what to do – if the latter then the only people who will want to join Boards of U.K. plcs will be risk-averse box tickers.'

- Senior Independent Director

Risk is one of the most prominent areas to be rising up board agendas – understandably so given the shock of the pandemic; even companies in highly relevant industries such as insurance and pharmaceuticals were blindsided by COVID. As a result boards' focus is being pushed from oversight to foresight, as they seek to anticipate and avoid future crises. For obvious reasons, pandemic risk and geopolitical risk have shot to the top of the agenda, but there are also threats from climate risk, people risk, supply chain risk and, of course, macroeconomic risk – with the underlying threat of reputational risk if they don't get it right. In a volatile world there is increasing pressure for Directors to be able to 'see around corners', but they are equally concerned to ensure that the focus on risk remains proportionate.

The heightened scrutiny of the corporate world from regulators, politicians, media and the general public means that there is an increasingly high cost to failure. The internet makes businesses and Directors much more high-profile than they used to be; greater engagement with and interest in the corporate world is undoubtedly a positive in general, but can bring with it unwelcome consequences for Directors – including, in extreme cases, their personal safety, from climate protestors storming the Shell AGM in 2023 to the murder of Brian Thompson, the CEO of UnitedHealthcare, in December 2024.

A good Director should never put reputational risk ahead of the long-term interests of the company, but in the current media environment (especially given the ongoing rise of social media) it is difficult to ignore. This is to the detriment of governance as a whole, as concern over reputation short-circuits the board's incentives and interferes with the clarity of its decision-making. In many governance failures in recent years, key figures have been more concerned with the fallout of the issues impacting the reputation of the organisation at the time, to the detriment of actually dealing with the issue at hand – which ultimately led to even greater reputational damage.

International Best Practice in Board Effectiveness - Hong Kong Edition - The Risk-Reward of Being a Director



#### 3.1.3 An Unfriendly Environment

'Consider exiting public markets: there is a clear and growing conflict with the direction that regulators, corporate governance zealots and the press want to drive businesses and the ability to grow the business and create wealth.'

- Non-Executive Director

The regulatory and economic environment is a key driver of the strain on boards. One Chair stated that their message to legislators would be 'stop' - that no more regulation or responsibilities should be placed on boards; there was a call for consistency and predictability, especially given the turmoil of the past few years.

The burden of regulation is such that Directors are increasingly opting to stay off public company boards. Remuneration is certainly a factor in this; the increased responsibility has changed attitudes, and it is increasingly felt that the time commitment and the financial and reputational liability that Directors take on is not balanced by commensurate remuneration.

#### 3.1.4 A Brain Drain for Boards?

- 'The NED environment is simply not fit for purpose.'
- Senior Independent Director

Boards are finding talent more and more difficult to source, especially for public companies; the pool of Directors willing to take on public company NED roles is shrinking, understandably so, given the alternative is a more highly paid and less reputationally impactful private company role – or a role in the US where there is greater compensation for fewer meetings. Chairs told us that they are increasingly reliant on brand affinity or a sense of 'giving back' as a motivation for high-quality Directors to join their boards, but this seems a fragile balance to strike – ultimately, companies cannot rely on Directors' goodwill in attracting talent.

As well as the shrinking size of the talent pool, a key concern among the Chairs was that the standard of competency among board members is decreasing, with some Non-Executives lacking a basic understanding of business fundamentals. The presence of substandard Directors on the board compounds the challenge for their higher-performing colleagues, as it falls to them to work harder to compensate for anyone not pulling their weight – in an environment where boards are already stretched.

The vast majority of board members are committed to discharging strong oversight, and the stories of Directors falling asleep during meetings or paying more attention to their mobile devices are mercifully few. That said, it is worrying to hear that there is a decrease in the quality of talent at the very top of public companies.



## 3.2 Generalists vs. Specialists

'There will continue to be a need to bring specialist skillsets and perspectives to the Boards.'

- Company Secretary

Given the raft of challenges and risks facing organisations, it is more important than ever to ensure that their boards have the right composition to ensure effective oversight. The fast-moving external environment and the amount of new topics that have landed on boards' agendas has led many to seek to level up their composition with expertise that covers these emergent areas rather than relying on the traditional profile of 'generalist' Directors – i.e. veteran executives who have served at the top of companies in a variety of industries. Indeed, we were told by one Chair that generalist boards are on their way out: they stated that given increasing regulatory pressure, board members must understand individual items in much more depth, and so boards recruit experts in discrete areas as it would take generalist Directors too long to build up an adequate understanding.

It is important to state that 'generalist' is not a term of opprobrium in this context, as developing a sufficiently broad skillset to be able to operate at the top of a large company is (paradoxically) a rare skill in itself.

#### 3.2.1 The Limits of Specialist Expertise

'Depth and breadth of skills must be key.'

- Chair

Since the 2010s, there has been a significant increase in the demand for specialists on boards to provide subject matter expertise on emerging topics. The most common request has been for technological and digital expertise, which continues to be a key gap that boards identify in reviews, although latterly there have also been calls for sustainability and ESG expertise.

Subject matter experts who do agree to join corporate boards often find it challenging to gain traction. However, since they can struggle to contribute more broadly to the board's oversight beyond their own area of expertise – since there are limited seats on a board, it is an opportunity cost to include a Director who can only contribute for fifteen minutes in a four-hour meeting.

Even if specialist Directors can contribute more widely, there is risk in having a concentration of expertise in one person – the principle of collective responsibility is infringed if only one board member is felt to be qualified to comment or challenge management on a given topic. We know of boards where a specialist 'digital Director' was continually drawn upon by management to assist with a transformation project and had to step back as they were in danger of becoming involved in the execution of the project rather than overseeing it. It is also unfair to expect a single individual to be the sole authority in a given area – it is important to maintain a broad view, and there is benefit in bringing in well-targeted external input to supplement specialist insights.

International Best Practice in Board Effectiveness - Hong Kong Edition - Generalists vs. Specialists

The concentration of expertise can also be problematic in a Committee context, particularly if the Chair is an expert in a topic, as their interaction with presenters on technical issues can become an expert-to-expert dialogue that goes over the heads of members who are not as well versed. In these cases, it can be helpful to provide coaching to non-specialist Committee members to encourage them to ask high-level questions and provide challenges.

#### 3.2.2 Having the Right Perspectives - Including Management's

'We need more first hand understanding on boards on how companies are managed - versus looking for experience on the outer fringes of what matters for our business.'

- Senior Independent Director

All Non-Executives are brought onto boards in order to provide an independent perspective and to deploy their experience for the benefit of the organisation. For subject matter experts, the role is to keep the board current on developments in their area of expertise, advise on best practice and challenge management on technical points; for a generalist, it is to share insights on their experience from other companies / boards. Importantly, generalists can also – as experienced business leaders in their own right – act as a bridge to the business, drawing on their C-suite experience to build trust with the company's top management.

Having enough board members who understand the challenges of running a large company is vital, as executives will not respond well to criticism from Directors whom they feel have not 'walked the walk' – board conflict with management arises most often when it is felt that the board has not earned the 'right' to challenge. That said, it is also critical to preserve an appropriate boundary between executives and Non-Executives – if there are Directors who spend more time and effort on the business (this is particularly the case with shareholder Directors), then a two-track environment can develop in the boardroom, resulting in an asymmetry of understanding and contribution.

As ever, there is a balance to be struck here, and ultimately, it is the task of the boards themselves – led by the Chair – to ensure that they function as a team that can both deploy domain expertise while discharging strong oversight of the business as a whole. Balancing technical knowledge with more general commercial and organisational acumen will be critical for businesses in the coming years.

#### 3.2.3 Standing the Heat

'Generalists are who you want when the times get tough.'

- International Chair

The big external shocks experienced over the past few years have also encouraged boards to seek broad-based business experience in their Non-Executive Directors; generalists have come to the fore in dealing with unexpected events, as they can apply their previous experience in leading

ialists

a business through a crisis and steady the ship, whereas these circumstances have exposed the inexperience / siloed thinking of some specialists.

This is not to say that subject matter experts have not had experience in weathering crises – in a cyber attack, for example, technological expertise will go a long way in helping the board to understand the problem and decide on a response – but veteran executives will be familiar with the processes and procedures to implement in the event of an emergency and will be able to support management in doing so, as well as overseeing internal and external communication to assuage stakeholder concerns.

Judging by our conversations with Chairs, there is growing recognition that the experience of navigating an organisation through a major shock is an exceptionally valuable trait in Non-Executives, as is the ability to ignore short-term reputational damage in favour of the best interests of the organisation in the longer term. The resilience built through dealing with adversity, as well as the hard-won experience of knowing what to do (and what not to do) when the going gets tough, are easy attributes to miss, especially when the experience has been gained at a contentious time. We know of a financial services board that derived enormous benefits from a Non-Executive who had been on the board of a bank that had failed – we were told that they moved the business and its controls forward enormously.

#### 3.2.4 Building a Balanced Board

'You wouldn't not just pick the best 11 people to play football for England.'

- Chair

Getting the right mix of experience and expertise on a board has always been a challenge, and the volatility of the present moment has made it all the more difficult. We are seeing more and more boards adding skills matrices to their board review exercise to ensure that they have coverage in the right areas for the coming years – including soft skills.

To support an effective discussion environment, boards must limit their numbers, and balancing domain expertise, geographical representation, business and industry experience, and (where applicable) shareholder representation is tricky – let alone ensuring that there is sufficient diversity of thought and approach to foment an atmosphere of constructive challenge and avoid groupthink.

It is clearly paramount for all Directors to have the skills and experience necessary to discharge effective oversight, but boards are experiencing continual external pressure to ensure that diversity targets are met. In the UK, for example, the requirement for boards to maintain at least a 40% level of female representation (with a woman occupying at least one of the four key roles of Chair, SID, CEO and CFO) and include at least one Director from an ethnic minority adds a further layer of difficulty.

While boards are not losing sight of the benefits of gender and ethnic diversity, there has been a notable shift in recent years towards ensuring that there is diversity of thought and of professional

International Best Practice in Board Effectiveness - Hong Kong Edition - Generalists vs. Specialists



background. Directors are also turning their attention to diversity beyond gender and ethnicity, especially socio-economic background – one Chair raised the question of whether ethnic diversity without educational diversity truly leads to diverse perspectives on a board. During one board review exercise for a FTSE 100 company, one Director pointed out that although their board was exemplary in terms of 'visible diversity', all of its members had spent their entire careers within the same two or three square miles in London.

Generational diversity is a key issue as well – boards are keen to benefit from the perspectives of younger Directors, although, as the last chapter suggests, the regulatory burden makes it increasingly difficult for younger talent to commit to board service. Age diversity cuts both ways, too, as boards should be careful not to neglect the benefit of experience.



## 4. Positioning for the Future

In a volatile world it is incumbent on boards and businesses to be dynamic enough to respond to challenges with agility – and this is even more the case when considering boards' own membership and performance.

#### 4.1 Balancing Longevity and Fresh Perspectives...

'I'm not taking advice about my ELT from a Chair who has known passengers on his "team".'

- CEO

Given the fast-moving external environment and shifting agendas, boards need to constantly challenge themselves as to whether they, as a group, are the right team to be leading their organisations. Just as no company has an inherent right to exist, boards should not be a retirement home for experienced executives who are beyond reproach or challenge – and at a time when entire industries are transforming virtually overnight, we have seen a number of boards questioning whether they can effectively oversee their organisation. This has been particularly striking in the case of natural resources companies dealing with the energy transition, who feel a need to add renewables experience as a matter of urgency yet are concerned about going too far, too fast and impacting energy security both for themselves and at a geopolitical level.

There was a feeling that boards may need to be refreshed more quickly in response to the needs of the business or if there is a chance to upgrade. Internationally, there are various rules determining the point after which a Non-Executive is considered to have lost their independence; often, this acts as a perverse incentive for Directors (and particularly Chairs) to stay in the role longer than they ordinarily would have since a shorter stint will look worse on their CV.

There was some frustration expressed around board members assuming that they would serve their full time regardless of the situation the company is in, whereas a quicker turnover would support stronger oversight in some cases: a company in crisis would benefit from adding someone with experience in overseeing turnarounds, for example. That said, there are practical implications that might limit boards' ability to adjust their membership in short order – recruitment should not be rushed, and the need for financial services boards, in particular, to have potential appointments approved by the regulator makes it less practical to make short-term appointments given the tortuous administrative process involved.

We were told by a Chair that there is often a decision to be taken as to whether the board should include people with knowledge of 'flavour of the month' matters. There is wisdom in the dictum that boards' should never recruit when you can consult'; a number of Hong Kong board members told us that their long-serving Non-Executives' (often far exceeding the 9-year limit we have in the UK) provide extremely valuable institutional memory and set a tone of long-term stewardship, guarding against knee-jerk reactions to short-lived trends. It will be interesting to see how board oversight develops following the latest change to the Hong Kong Corporate Governance Code, which introduces a 9-year cap on independence (introduced over a 6-year transition period).

International Best Practice in Board Effectiveness - Hong Kong Edition - Positioning for the Future



#### 4.2 ...Including in Your Board Reviewer

The principle of rotation is similar with board reviewer – as with Non-Executive Directors, the usefulness of a reviewer hinges on their ability to provide informed, objective advice, and clearly, a change should be made if a reviewer is felt to be conflicted or to no longer provide optimal counsel.

The feedback we received from Chairs suggested that a change of reviwer often arises from the desire for a fresh approach – or due to growing frustration with a reviewer who either adds little value beyond administering an online survey, or views the annual review as an opportunity to cross-sell other services.

That said, many Chairs stressed the benefits of continuity and warned against boards (or reviewers) taking a 'one then done' approach. Maintaining an engagement over two, three or more cycles builds trust and enables year-on-year comparison, allowing reviewers to measure progress and serve as a partner to the board in a long-term project of improving performance. While from the outside, it is understandable to believe that longer relationships may lead to a loss of independence, one might equally argue that it is the provision of independent advice that sustains the relationships: reviewers stand or fall by the quality and honesty of their advice.

Ultimately, it is for boards to weigh up the benefits of longevity against any perceived impact on independence or freshness of advice; the needs of boards and companies change over time, and so the purpose and scope of their board review – and with them, their choice of reviewer – will inevitably shift. As we explored in the opening chapter of this study, it is a question of tailoring the review to the specific requirements of the board – and it is good to see that boards and reviewers are increasingly attentive to ensuring that there is a good fit.

## 5. Conclusion:'The Seventh Board Meeting'

The environment for business is becoming more demanding – and boards are holding themselves to higher standards. Board reviews has developed from being a regulatory obligation, carried out to 'tick the box', to being an opportunity for the board to strengthen its processes, relationships and oversight.

For most corporate boards, the biggest cost of a board review is not the facilitation fees but the time commitment, devoting focus to its own performance when it could be doing something more directive or reflecting on strategy. We have one multinational European client whose board has invited us to interview its Directors over a number of years to help with its development. They refer to the board review as their 'seventh board meeting'.

Reviewers have to hold themselves to the same standards that they intend to hold boards to, and the more established reviewers need to promote market transparency, innovation and access for new talent. We've included a quote above from a CEO who said they would not take advice from a Chair who is knowingly carrying passengers on his board – and it is only a matter of time before executives start questioning whether they should countenance input from a board that uses a substandard reviewer for their board review.

#### Appendix - List of Study Participants

In total we received 409 individual responses, including interviews with 195 Chairs, Company Secretaries and Executives.

102 Chairs: 115 Company Secretaries/GCs: 15 CEOs:

29 FTSE

54 FTSF 61 International / Other

73 International / Other

154 Non-Executive Directors:

23 CFOs/Executives:

98 FTSE

11 FTSE

56 International / Other

12 International / Other

#### Respondents from the following UK and international organisations participated in the study:

3i Group plc 3i Infrastructure plc ABN AMRO Bank NV Acuity RM Group plc Aena SME SA AEW UK REIT plc AIA Group

Airtel Africa plc AJ Bell plc

Alfa Financial Software Holdings plc Amadeus Capital Partners Ltd

Amplifon SpA

Apax Global Alpha Ltd

Ashmore Group plc Ashoka India Equity Investment Trust plc

Astrazeneca plc

Auction Technology Group plc Augmentum Fintech plc Autins Group plc

Atlas Copco Group

AVI Global Trust plc Baillie Gifford China Growth Trust plc Baillie Gifford European Growth Trust

Baillie Gifford UK Growth Trust plc Baillie Gifford US Growth Trust plc

Banco Sabadell SA

Banco Santander SA Bango plc

Barclays plc Bath & North East Somerset Council

BBGI Global Infrastructure SA Beacon Energy plc Benenden Health

BH Macro Ltd

Blackrock Energy And Resources

Income Trust plc

Blackrock Frontiers Investment Trust plc

Blackrock Greater Europe Investment Trust

Blackrock Throgmorton Trust plc Blackrock World Mining Trust plc

Bodycote plc

Border To Coast Pensions Partnership Ltd

Borregaard ASA Bridgepoint Group plc

British American Tobacco plc British Land Co plc

Bunzl plc Burberry Group plc

Caixabank SA Caledonia Investments plc Caledonia Mining Corp plc

Capital & Regional plc Capital Gearing Trust plc Card Factory plc Caspian Sunrise plc Centuria Capital Ceres Power Holdings plc

Chemring Group plc Chrysalis Investments Ltd Cirencester Friendly Society Ltd

Clarkson plc

Clean Power Hydrogen plc

Cleanaway Waste Management Ltd Cohort plc

Columbia Threadneedle Private Equity Trust

ComfortDelGro Convatec Group plc

CQS Natural Resources Growth And Income

Cranswick plc

CT Private Equity Trust plc

8 International / Other

CTP BV CVS Group plc

7 FTSE

Daimler Truck Holding AG

Darktrace plc DCC plc DFS Furniture plc Diageo plc

Direct Line Insurance Group plc

Dormkaba Holding AG

Downing Renewables & Infrastructure

Trust plc Dye & Durham Ltd E.ON SE EasyJet plc Eleco plc

Element Fleet Management Corp Empiric Student Property plc Endeavour Mining plc Ensilica plc Epwin Group plo

Ericsson Essentra plc

Eurobank Ergasias Services and

Holdings SA

Finsbury Growth & Income Trust plc

First National Financial Corp

Focusrite plc

Foresight Solar Fund Ltd Franco Nevada Corp Frome Town Council Fuller, Smith & Turner plc

GCP Infrastructure Investments Ltd Generali SpA

Genuit Group plc George Weston Ltd

Gibbons Management Services Ltd

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Glencore plc M&G plc Halma plc Man Group plc

Hang Lung Properties Manchester & London Investment Trust plc

Harbour Energy plc Mapletree Harbour Trustees Ltd Marston's plc

Hargreaves Lansdown plc Mercantile Investment Trust plc Schroder UK Mid Cap Fund plc Metro Bank Holdings plc Harworth Group plc Scottish Friendly Assurance Ltd Helical plc Mincon Group plc Scottish Widows Group Ltd Herald Investment Trust plc Mobico Group plc Seguoia Economic Infrastructure

Income Fund Ltd Herefordshire Council Molten Ventures plc Serica Energy plc HgCapital Trust plc Mondi plc Severn Trent plc Highland Council Pensions Moonpig Group plc Sienna Senior Living Inc Hikma Pharmaceuticals plc Mpac Group plc

Hilton Food Group plc Hiscox Ltd NFPI Rockcastle NV

Skillcast Group plc Howden Joinery Group plc Nestle SA Smith & Nephew plc Netlink NBN Trust Hydro One Ltd Smiths News plc Iberdrola SA Newriver Reit plc Smithson Investment Trust plc Ifast Financial Nexteq plc

National Grid plo

Playtech plc

Polynovo Ltd

Sobi AB IG Design Group plc Nippon Active Value Fund plc Soul Patts Nufarm IG Group plc Sound Energy plc Impax Environmental Markets plc Ocado Group plc Spectris plc

Inditex SA

Intermediate Capital Group plc International Consolidated Airlines

India Capital Growth Fund Ltd

Group SA

International Distributions Services plc

Invesco Bond Income Plus Ltd IP Group plc Ithaca Energy plc Jadestone Energy plc

JD Sports Fashion plc

Jeronimo Martins SGPS JLEN Environmental Assets Group Ltd JPMorgan European Discovery Trust plc

JPMorgan Global Core Real Assets Ltd JPMorgan Global Emerging Markets

Income Trust plc

JPMorgan Global Growth & Income plc JPMorgan Indian Investment Trust plc

JTC plc

Jupiter Fund Management plc

Jyske Bank A/S Kainos Group plc Kenmare Resources plc

Keppel Kier Group plc Kingfisher plc

Koninklijke Ahold Delhaize NV Koninklijke Vopak NV Legal & General Group plc

Leonardo SpA

Lindsell Train Investment Trust plc

Link REIT

Lloyds Banking Group plc LPA Group plc

Odyssean Investment Trust plc Olam Group Orion Holdings Corp

Oxford Biomedica plc Standard Chartered plc Oxford Instruments plc Strix Group plc Pacific Assets Trust plc STV Group plc Palace Capital plc Swiss Re AG Pearson plc

Target Healthcare REIT plc Pennon Group plc Taylor Wimpey plc Pensionbee Group plc TBC Bank Group plc Persimmon plc Tees Mutual Petershill Partners plc Telecom Plus plc Petra Diamonds Ltd Telenor ASA Pinnacle Investment Management

Templeton Emerging Markets Investment Trust plc

S&U plc

Saga plc

SIG plc

Group plc

Sampo Group

Saul Trustee Co Ltd

Sabre Insurance Group plc

SITC International Holdings Co Ltd

Spirax-Sarco Engineering plc

St James's Place Wealth Management

Tencent Polar Capital Global Healthcare Trust plc Terna SpA Pollen Street Group Ltd Tesco plc

Premier Foods plc The Berkeley Group Holdings plc Premier Miton Investors The Lewis Workplace Pension Trust Prudential Corporate Pensions Trustee Ltd The Medical and Dental Defence Union Ouadrise plc of Scotland

Quilter plc The Mercantile Investment Trust plc Ramsden Holdings plc The Pebble Group plc

Reckitt Benckiser Group plc TIM SpA Renew Holdings plc TMX Group Ltd Renishaw plc Trifast plc RHI Magnesita NV

Triple Flag Precious Metals Corp Rightmove plc TUI AG

Riocan REIT Twentyfour Select Monthly Income

Fund Ltd Riverstone Energy Ltd Tyman plc Royal BAM Group NV Unilever plc RS Group plc Unite Group plc Ruffer Investment Co Ltd

United Utilities Group plc
Utilico Emerging Markets Trust plc
Value And Indexed Property Income
Trust plc
Van Lanschot Kempen NV
Vanguard Group Inc
Vesuvius plc

Vinacapital Vietnam Opportunity Fund Ltd Vonovia SE Vontobel Holding AG WAM Capital Weir Group plc Whitbread plc Wickes Group plc Witan Investment Trust plc Wolters Kluwer NV Wood plc XP Power Ltd XPS Pensions Group plc International Best Practice in Board Effectiveness - Hong Kong Edition

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Established in 2002, Lintstock acts as retained advisor to the Boards of over 120 companies across five continents, specialising in Board performance reviews. The firm undertakes leading-edge research into topical governance issues, and has served as a longstanding research advisor to the All Party Parliamentary Corporate Governance Group – in 2023 it launched Board Oversight in Difficult Times – Out of COVID into War at the Houses of Parliament, and also partnered with the 30% Club to publish Evidencing the Contribution of Gender Balance to Board Effectiveness.

Lintstock regularly hosts seminars on Board effectiveness and best practice at its offices in Borough Market, and conducts webinars and workshops for Directors, Company Secretaries and governance professionals around the world.

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